

Market and Economic Review

Client Communication for the Second Quarter 2023

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EXECUTIVE SUMMARY



S&P 500 index advances another 8.7% in Q2, ending first half of year up almost 17%.

- Breadth continues to be very narrow only ten companies contributed over 13% of the index's return. Over 200 companies declined in the first half of the year.
- Corporate earnings have been relatively flat, meaning the market's advance has been mostly from companies' valuations becoming more expensive.
- Fixed income continues to look attractive relative to equities, with investment grade corporate yields in the 5% range.
- Fed funds rate is now over 5%. A year ago it was still below 2%. One of the biggest unknowns moving forward is what the impact will be from the lag effects of the Fed's aggressive actions over the past twelve months.



"What I need is a list of specific unknown problems we will encounter."

Advisor Corner: Inflation and Taxes

- Inflation also has an impact on the tax code. The gift tax exclusion amount increased to \$17,000 per person this year, up from \$16,000 last year. This means you can gift away \$17,000 in cash or property in 2023 to as many individuals as you would like without any required filing with the IRS.
- ▶ Inflation caused tax brackets and the standard deduction to shift upward by about 7%. For example, married couples filing a joint return get a standard deduction of \$27,700 in 2023 versus \$25,900 last year, and the threshold for moving from the 12% marginal tax bracket to the 22% bracket increased from \$83,550 of taxable income last year to \$89,450 this year. Combined with the standard deduction, a married couple can have gross ordinary income of \$117,150 before each marginal dollar of income is taxed above the 12% federal rate in 2023.

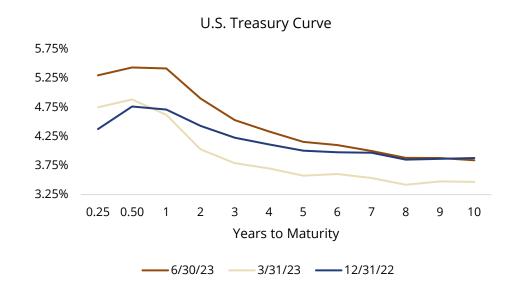
MACRO COMMENTARY



Short rates moved higher as Fed remains hawkish

In June, the Federal Reserve (Fed) decided to leave the 5.25% federal funds rate unchanged. Since March 2022, the Fed hiked rates ten consecutive times by a total of 5%. Market consensus currently anticipates a 0.25% rate increase in the coming months and the first rate cut in early 2024.

The Fed's aggressive policy actions have affected the shortest portion of the yield curve much more than longer maturities. This implies the Fed will have successfully guided inflation to lower levels within the next 12 to 18 months, thereby orchestrating a path for lower interest rates.



PCE Inflation and Unemployment 5.5% 5.0% 4.5% 4.0% 3.5% 3.0% 2.5% 2.0% Quarterly Estimates as of 6/23/23 PCE Price Index Unemployment Fed Funds (Market Implied)

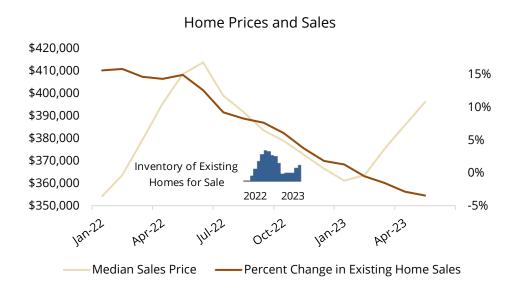
Inflation and employment forecasts support lower rates during 2024

The Federal Reserve's efforts to suppress inflation are expected to result in higher unemployment and slower U.S. economic growth. Forecasts suggest inflation will gradually fall towards 2% during the next 18 months while unemployment is expected to rise above 4% early next year. Projections for a lower federal funds rate in early 2024 suggest the Fed will have accomplished its dual objective of price stability and full employment. In our view, a minor recession could occur within the next year.

Source: Bloomberg,

MACRO COMMENTARY



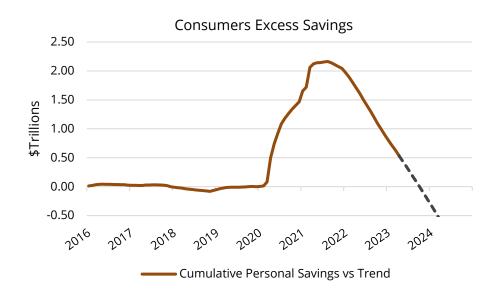


Home prices have been supported by the limited inventory of existing homes available for sale

Higher interest rates have impacted the housing market, as evidenced by the limited inventory of existing homes for sale. Homeowners with low mortgage rates are less willing to sell given the likelihood they'd have to finance the purchase of a different home at a substantially higher rate. Low housing inventory coupled with strong demand has pushed the median sales price higher. We believe a resilient housing market will limit the downside of potentially slower economic growth.

Consumers continue to spend down excess Covid savings

U.S. consumers continue to spend down their excess Covid savings that peaked at over \$2 trillion during Covid and is now heading below \$500 billion. This continued decline in excess spending ability should bode well for reducing inflation over the next six months, but also leaves the unknown question of what the effect will be on goods and services demand and the economy once this excess savings is spent.



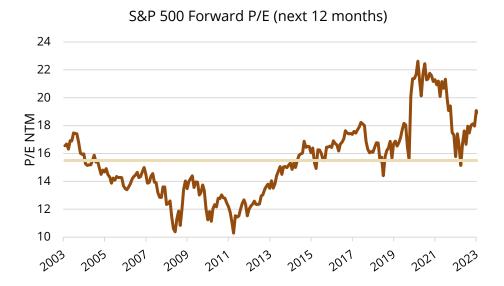
Source: Bloomberg, Factset, Piper Sandler

EQUITY MARKETS



Price to earnings multiple of stocks expanded throughout first half of 2023

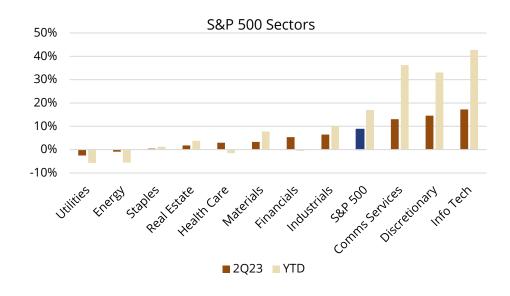
The S&P 500's 16.9% advance in the first half of 2023 was its second highest in the past 25 years. Corporate earnings were relatively flat, leading to significant price to earnings expansion, with the S&P 500 now trading at about a 19x forward multiple, above its 20-year average. We view today's equity market as one in which selective stock picking is necessary to avoid excessive valuations, particularly in areas of the market where artificial intelligence is creating speculation.



Tech driving the 2023 equity market

In what seems like déjà vu of the 2010-20 decade, mega cap technology stocks are the dominant drivers of 2023's returns so far, while consumer staples, energy, utility, health care, and financial companies are flat to negative on the year.

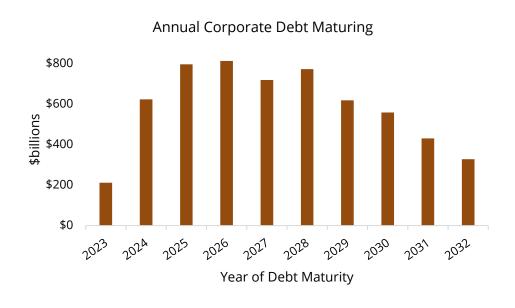
The primary debate among market analysts is whether corporate earnings have already troughed in this cycle or whether the lag effects of the Fed's monetary tightening will cause corporate earnings to stagnate or decline as we head into 2024.



Sources: Factset, Bloomberg 5

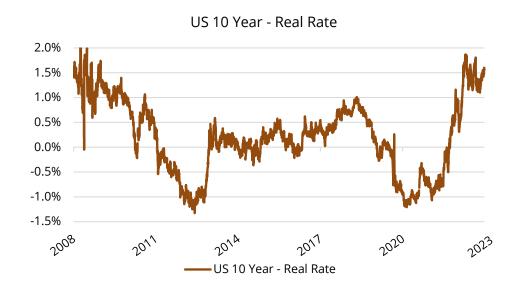
FIXED INCOME MARKETS





Refinancing maturing debt should not be an issue for corporations in the near term

Many corporations extended debt maturities when rates were much lower, thereby reducing the amount of paper coming due over the near term. New issue supply (e.g. the combination of debt maturities plus new incremental issuance) is projected to be met with ample investor demand for corporate paper. Even though an economic slowdown could pressure credit spreads, an advantageous balance between supply and demand would likely help stabilize risk premiums. We continue to find attractive opportunities in the corporate bond market with investment grade yields in the 5% range.



Fixed income producing positive real returns

Higher interest rates and lower inflation has resulted in positive real returns coming back to the fixed income markets. Real return is the nominal yield of an investment subtracted by the anticipated inflation rate.

The real rate of return on the 10-year U.S. Treasury bond is now heading toward 2% for the first time since 2008.

Source: Bloomberg, Factset, ICE Data Indices

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